

# AIMS ASSURED INTEGRATED MILK SUPPLIER

#### Introduction – Purpose of Scheme

The purpose of the scheme is to create an assured milk supply pool to ensure that receiving dairies know that any milk sourced from an AIMS Assured Supplier or Broker, no matter its origin, will be of a comparable standard, thus allowing free and open trading between companies in full confidence.

The milk can be traded by:

- Direct purchase
- Swap arrangements
- Integrated haulage
- Via a broker



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### Why is milk traded?

There are many good reasons to trade milk between business, including:

- Short- and long-term balancing
- Operational requirements
- Reducing milk miles and environmental impact
- Securing specialist milks (organic, regional)
- Commercial



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#### Closing Gaps in Assurance Chain

Trading is currently carried out using a combination of:

- Aligned specifications
- Contracts and agreements

Red Tractor and DTAS being a prerequisite However, this leaves a gap in the assurance chain in how the third-party manage their milk supply. For example:

- Quality payment systems
- Hygiene legislation
- Sustainability
- Poor performing farms
- Etc.



#### Solution



#### The purpose of AIMS is to:

- Capture the additional management points
- Closing the gap to create an assured milk pool
- So AIMS members become Approved trading partners



#### How it works



Each Member signs up to a Code of Practice.

Code of Practice covers four areas:

- 1. Milk Quality
- 2. Traceability
- 3. Farm Assurance
- 4. Sustainability

Each Member is audited against the COP

- Results confidential between the dairy company and the auditor
- Reported as a proficiency
- Along with other measurable data



# Set Up



#### **Dairy UK**

- Intellectual rights
- Secretariate support

# Management Committee

- Meet four times a year
- Three onlineOne in-person
- ElectedChairperson
- Scheme Members

# Scheme Documents

- Code of Practice
- Scheme rules
- Audit form
- Audit proforma

Annually reviewed

#### **Audit**

- Annual
- Normally online
- Independent appointed by Committee
- One day £375
   (Subject to work required)



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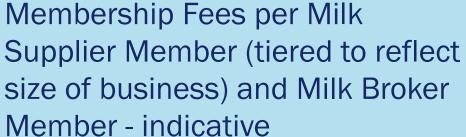
### **Membership Categories**

a. Milk Supplier who is also a first purchaser and therefore manages the milk producer supply.

b. Milk Broker only who is not a first purchaser and therefore has no direct supply contracts with milk producers.



Membership Fees



Volume of Raw Milk Purchased Annually	Membership Fee 2024	
Less than 100 million litres	£250	
Between 100 million and 500 million litres	£500	
Between 500 million and 1 billion litres	£1,000	
More than 1 billion litres	£1,500	

	Membership Fee 2024	
Milk Broker	£500	





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### Implementation during pilot year

Year one

Jan - Dec 2023

Operated as a pilot scheme:

- I. Build Membership
- II. Learning 🗸
- III. Refinement
- IV. Development
- V. Points system

Year Two

Jan - Dec 2024

- Operated as a live scheme, to the rules
- Auditors appointed for 2024
  - ✓ Paul Charlton
  - ✓ Brian Leggat



# Current Members (1) Milk Supplier Members estimated to represent more than 75% of the GB milk pool















Arla Foods UK





Calon Wen
Organic Milk
Cooperative Ltd

Connect Plus Ltd

















Dairy Partners (Cymru Wales) Ltd



Fayrefield Foods Ltd

First Milk Limited

Fresh milk Company (Lactalis UK) Graham's
The Family
Dairy Ltd

Leprino Foods Limited

# Current Members (2) Milk Supplier Members estimated to represent more than 75% of the GB milk pool















Long Clawson Dairy

Mark Hunter Ltd (Totally Welsh)

Meadow

Muller Milk & Ingredients

Organic Herd Parkham Farms Limited







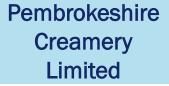








Pattemores
Transport Ltd



Rivermead Dairy Ltd

Rodda's

Saputo
Dairy UK
Davidstow

SPEAR-UK Ltd Wyke Farms Ltd

Audit Numbers 2023	
<ul> <li>Total number of AIMS Members</li> </ul>	
<ul> <li>Milk suppliers</li> </ul>	19
Milk Brokers	2
<ul> <li>Number of audits completed (2023)</li> </ul>	15
• Scheduled for 2024 (joined Q4 of 2023)	6
<ul> <li>Total number of N/Cs (15 audits)</li> </ul>	27
<ul> <li>Average N/Cs per audit completed</li> </ul>	1.8





#### Website



aimsdairy.co.uk



# SCHEME DOCUMENTS

This is a password protected area of this website.





### MEMBERS AND ASSURANCE STATUS

List of current members and their assurance status



#### SCHEME MEMBERS AND MANAGEMENT COMMITTEE

List of our current members and management contact details





Thank you Questions?

Dairy UK 6<sup>th</sup> Floor 210 High Holborn London WC1V 7EP

Aimsdairy.co.uk Dairyuk.org Milk.co.uk





