



An update on the Assured Integrated Milk Supplier (AIMS) Scheme



Assured Integrated Milk Supplier



Introduction – Purpose of Scheme

The purpose of the scheme is to create an assured milk supply pool to ensure that receiving dairies know that any milk sourced from an AIMS Assured Supplier or Broker, no matter its origin, will be of a comparable standard, thus allowing free and open trading between companies **in full confidence.**

The milk can be traded by:

- Direct purchase
- Swap arrangements
- Integrated haulage
- Via a broker

Assured Integrated Milk Supplier



Why is milk traded?

There are many good reasons to trade milk between business, including:

- Short- and long-term balancing
- Operational requirements
- Reducing milk miles and environmental impact
- Securing specialist milks (organic, regional)
- Commercial

Assured Integrated Milk Supplier



Closing Gaps in Assurance Chain

Trading is currently carried out using a combination of:

- Aligned specifications
- Contracts and agreements

Red Tractor and DTAS being a pre-requisite

However, this leaves a gap in the assurance chain in how the third-party manage their milk supply. For example:

- Quality payment systems
- Hygiene legislation
- Sustainability
- Poor performing farms
- Etc.

Assured Integrated Milk Supplier



Solution

The purpose of AIMS is to:

- Capture the additional management points
- Closing the gap to create an assured milk pool
- So AIMS members become Approved trading partners

Assured Integrated Milk Supplier



How it works

Each Member signs up to a Code of Practice.

Code of Practice covers four areas:

1. Milk Quality
2. Traceability
3. Farm Assurance
4. Sustainability

Each Member is audited against the COP

- Results confidential between the dairy company and the auditor
- Reported as a proficiency
- Along with other measurable data

Set Up



Dairy UK

- Intellectual rights
- Secretariate support

Management Committee

- Meet four times a year
- Three online
One in-person
- Elected Chairperson
- Scheme Members

Scheme Documents

- Code of Practice
- Scheme rules
- Audit form
- Audit proforma

Annually reviewed

Audit

- Annual
- Normally online
- Independent appointed by Committee
- One day - £375
(Subject to work required)

Assured Integrated Milk Supplier



Membership Categories

- a. Milk Supplier who is also a first purchaser and therefore manages the milk producer supply.
- b. **Milk Broker** only who is not a first purchaser and therefore has no direct supply contracts with milk producers.

Assured Integrated Milk Supplier



Membership Fees

Membership Fees per Milk Supplier Member (tiered to reflect size of business) and Milk Broker Member - indicative

| Volume of Raw Milk Purchased Annually | Membership Fee 2024 |
|--|---------------------|
| Less than 100 million litres | £250 |
| Between 100 million and 500 million litres | £500 |
| Between 500 million and 1 billion litres | £1,000 |
| More than 1 billion litres | £1,500 |

| | Membership Fee 2024 |
|-------------|---------------------|
| Milk Broker | £500 |

Assured Integrated Milk Supplier



Implementation during pilot year

Year one

Jan – Dec 2023

Operated as a pilot scheme:

- I. Build Membership ✓
- II. Learning ✓
- III. Refinement ✓
- IV. Development ✓
- V. Points system ✓

Year Two

Jan – Dec 2024

- Operated as a live scheme, to the rules **On Track**

- Auditors appointed for 2024
 - ✓ Paul Charlton
 - ✓ Brian Leggat

Current Members (1)

Milk Supplier Members estimated to represent more than 75% of the GB milk pool



Arla Foods UK



AJ & RG Barber Ltd



BV Dairy



Calon Wen Organic Milk Cooperative Ltd



Connect Plus Ltd



County Milk Products Ltd



Dairy Partners (Cymru Wales) Ltd



J&E Dickinson



Fayrefield Foods Ltd



First Milk Limited



Fresh milk Company (Lactalis UK)



Graham's The Family Dairy Ltd



Leprino Foods Limited

Current Members (2)

Milk Supplier Members estimated to represent more than 75% of the GB milk pool



Long Clawson Dairy



Mark Hunter Ltd (Totally Welsh)



Meadow



Muller Milk & Ingredients



Organic Herd



Parkham Farms Limited



Pattemores Transport Ltd



Pembrokeshire Creamery Limited



Rivermead Dairy
SUPPLIERS OF QUALITY FRESH MILK

Rivermead Dairy Ltd



Rodda's



Saputo Dairy UK Davidstow



SPEAR-UK Ltd



Wyke Farms Ltd

Assured Integrated Milk Supplier



| Audit Numbers 2023 | |
|--|-----|
| • Total number of AIMS Members | |
| • Milk suppliers | 19 |
| • Milk Brokers | 2 |
| • Number of audits completed (2023) | 15 |
| • Scheduled for 2024 (joined Q4 of 2023) | 6 |
| • Total number of N/Cs (15 audits) | 27 |
| • Average N/Cs per audit completed | 1.8 |

Assured Integrated Milk Supplier



Website



aimsdairy.co.uk

aimsdairy.co.uk | dairyuk.org



MEMBERS AND ASSURANCE STATUS

List of current members and their assurance status



SCHEME DOCUMENTS

This is a password protected area of this website.



SCHEME MEMBERS AND MANAGEMENT COMMITTEE

List of our current members and management contact details

Dairy
UK



ASSURED INTEGRATED
MILK SUPPLIER

**Thank you
Questions?**

Dairy UK
6th Floor
210 High Holborn
London
WC1V 7EP

Aimsdairy.co.uk
Dairyuk.org
Milk.co.uk

 Dairylicious

 @Dairyuk

**Dairy
UK**